



20 Whistler Ct.
Irvine, CA 92617
cartilage.tech

March 19, 2019

Mr. Wilfred Marshall
Economic Development Representative
U.S. Department of Commerce
Economic Development Administration
5777 West Century Blvd.
Suite 1675
Los Angeles, CA 90045

Dear Mr. Marshall:

It is with pleasure and enthusiasm that I write in support of University Lab Partners' development of a new wet lab incubator at the University of California, Irvine (UCI) Research Park.

Founded with UCI-developed technologies, we are a biologics start-up determined to regenerate cartilage for the millions of patients who suffer from joint pain. We are particularly supportive of a wet lab incubator because there is a serious deficiency of such facilities in Orange County; a wet-lab incubator is pivotal for business start-ups like Cartilage Inc. Not only are there not appropriate wet lab incubator facilities in our area, there is also a shortage of workers in Orange County who are trained in the development, production, and regulation of cell-based biologics. Cartilage Inc. intends to hire two highly experienced employees in the biologics and biotech industry within the next 12 months. Beyond that, we anticipate growing by another three employees within the next two years with experience in good manufacturing practices, regulatory affairs, and clinical trials. Toward fulfilling these needs for facilities and personnel, I wholeheartedly support University Lab Partners because they are perfectly positioned to prepare graduates for employment in Cartilage Inc. or other biotechnology firms.

In short, we support wholeheartedly University Lab Partners' mission because they are addressing critical shortages in the Orange County ecosystem.

Sincerely,

A handwritten signature in blue ink, appearing to read "K. Athanasiou".

Kiley A. Athanasiou
President
Cartilage Inc.
kileyathanasiou@gmail.com